



Telemedicine Across the Care Continuum

ANY DOCTOR, ANY SPECIALTY, ANY LOCATION, ANY TIME



SOC Telemed[™]

BETTER OUTCOMES.
POWERED BY INTELLIGENCE.

Advancing Access to Care

As the leader in hospital-based telemedicine, SOC Telemed enables hospitals and health systems to advance access to care, deliver measurable patient outcomes, and optimize organizational efficiencies. We bring clinicians and patients together using our turnkey, flexible and scalable technology platform, Telemed IQ.

We systematically optimize how healthcare is delivered through our:

- **Proprietary telemedicine platform.** SOC offers a flexible, scalable, proven and fully-customizable solution that guides and enables the delivery of acute and post-acute care, provides healthcare systems flexible, scalable, proven and fully customizable solutions that guide and enable the delivery of acute and post-acute care.
- **Unparalleled clinician network.** SOC boasts the largest national network of skilled, dedicated, board-certified physicians with deep clinical expertise and telemedicine experience that includes nearly 500,000 virtual consultations.
- **Solutions that address complex patient and health system needs.** SOC enables organizations to enrich their care models and touch more lives by offering care across a variety of clinical service lines that include teleNeurology, telePsychiatry and teleICU. Our telemedicine platform is specialty-agnostic and allows our partners the ability to expand their telemedicine program into additional service lines such as Hospitalist, ER Medicine, Cardiology and Pediatrics.



**LARGEST PROVIDER
OF ACUTE CARE
TELEMEDICINE SERVICES**

**VIRTUAL HOSPITAL WITH
24 X 7 X 365 COVERAGE**



**FIRST AND
LONGEST-STANDING
TELEMEDICINE
ORGANIZATION TO EARN
JOINT COMMISSION
ACCREDITATION (2006)**



**SERVING
OVER 450
HOSPITALS
NATIONWIDE**



**200+
PROVIDER
PHYSICIAN
PRACTICE**



**FULL-SERVICE
INNOVATION CENTER
AND TECHNOLOGY TEAM**

Solution Architecture

TELEMEDICINE PLATFORM



TelemediQ™
TECHNOLOGY



MANAGED
OPERATIONS

ON-DEMAND
SCHEDULED

CLINICAL SERVICE LINES

teleNeurology

Emergent
General
EEG

telePsychiatry

Emergent
Consult and Liaison (C&L)

teleICU

Emergent & Urgent
SMARTrounds™

tele _____

Customize your telemedicine program with any service line

PROVIDER NETWORK

SOC
Network



Blended
Network



Client
Network

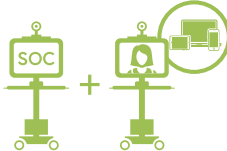


TELEMEDICINE EQUIPMENT

SOC Cart



SOC Carts + Other Client/Patient Equipment



Client/Patient Equipment



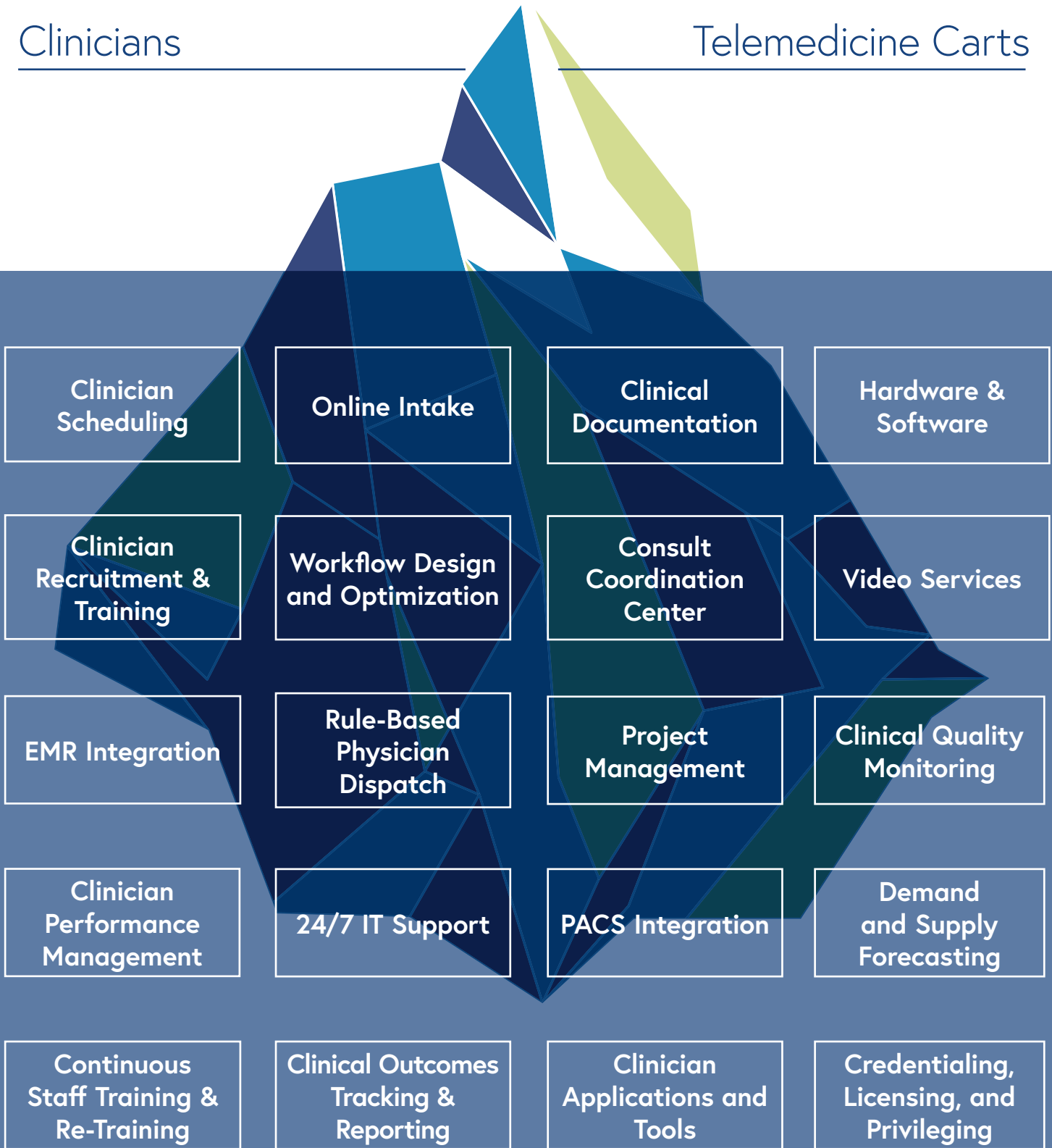
ANY DEVICE
ANY LOCATION



Hidden Obstacles

Clinicians

Telemedicine Carts



Aligned Success Model

The Standard in Evidence-based, Data-powered Telemedicine.

With an aligned success model, SOC Telemed delivers a comprehensive enterprise program, inclusive of knowledge and experience garnered over 15 years and through nearly 500,000 consults – helping health systems avoid the pitfalls associated with scale. Our data-powered, evidence-based approach enables increased throughput, facilitating faster response rates to see patients.

- We provide healthcare systems and their patients access to immediate, high-touch clinical care and care teams with a customized technology platform and data insights to power improved and measurable patient outcomes.
- We provide a supportive and dedicated partner presence, virtually delivering patient care through teleNeurology, telePsychiatry and teleICU as well as enabling healthcare organizations to build sustainable telemedicine programs in any clinical specialty.
- We operate with in-house Lean Six Sigma expertise for aligned partner success models.





SOC Telemed is a highly professional, responsive, and collaborative organization that is focused on providing high-quality specialty care to organizations utilizing telemedicine.

—KENNETH THAYER

ASSOCIATE VICE PRESIDENT PATIENT CARE OPERATIONS
UNIVERSITY OF VERMONT HEALTH NETWORK
CHAMPLAIN VALLEY PHYSICIANS HOSPITAL
SOC TELEMED CLIENT SINCE 2014

QUALITY



OUR **PATIENT-FIRST APPROACH** IS FOCUSED ON CLINICAL OUTCOMES

OUR TEAM OF **BOARD-CERTIFIED SPECIALISTS** DELIVERS CONSISTENT, EVIDENCE-BASED, PROTOCOL-DRIVEN CARE

WE'RE **JOINT COMMISSION ACCREDITED** WITH DEDICATED RESOURCES TO CAPTURE AND QUANTIFY OUTCOMES

INSIGHT



WE PAIR SOPHISTICATED ANALYTICS WITH **LEAN SIX SIGMA** PRINCIPLES

OUR PREDICTIVE **SUPPLY & DEMAND** AND MATCHING ALGORITHMS CAN LOCATE THE RIGHT PHYSICIAN IN REAL TIME

REPORTING & ANALYTICS PROVIDE THE DATA TO MONITOR AND SUSTAIN GROWTH

INNOVATION



WE DRIVE **NEW CAPABILITIES** WITH SIGNIFICANT ONGOING INVESTMENT IN OUR PLATFORM



WE ARE FOCUSED ON **COLLABORATIVELY DEVELOPING** NEW PROTOCOLS AND CARE MODELS

FLEXIBILITY



A **CUSTOMIZED SOLUTION** THAT ALIGNS WITH CLINICAL, FINANCIAL, AND OPERATIONAL GOALS



OUR ENTERPRISE-WIDE PLATFORM SUPPORTS **ANY DOCTOR, ANY SPECIALTY, ANY LOCATION, ANY TIME**

SCALABILITY



WE ARE BUILT TO HELP YOU GROW **SEAMLESSLY**



WE CAN HELP YOU BUILD FROM SCRATCH, FILL GAPS, OPTIMIZE, OR EXPAND

Quality Powered by Intelligence

Built on proven and scalable infrastructure as an enterprise-wide solution, SOC's technology platform, Telemed IQ, rapidly deploys and seamlessly optimizes telemedicine programs. This flexible and battle-tested platform optimizes healthcare delivery based on clinical and operational realities.

- Telemed IQ is custom configured to meet your unique goals and objectives.
- As your partner, we do the heavy-lifting of the technology implementation and we carry the operational risk.
- We are the only telemedicine technology provider that uses our own technology to power more than 200+ clinicians.

- Our clinicians serve as an ongoing source of feedback that feeds innovation.
- Our focus on innovation reduces obsolescence risk and total cost of ownership.

At SOC Telemed, we support our partners' unique goals and objectives with fully customizable technology and services that work together to deliver the efficiency, operations support and expertise required to achieve program success—now and in the future.

To find out how partnering with SOC Telemed can advance your telemedicine offering, call us at 1-800-SOC-9533 or email us at request@soctelemed.com.

SOC Telemed is the first telemedicine company to be Joint Commission Accredited, and we continue to maintain our Gold Seal of Approval® status.

